

# **MUST-DO's**

#### **BEFORE LISTING GOES ACTIVE**

- Get High Res Photography For Listing
- Shoot Video Walkthrough
  Either Professionally
  or Self-Shot (Follow Our Guide!)
- Learn <u>How to Shoot a</u> <u>Virtual Open House</u>

#### WHEN LISTING GOES ACTIVE

- Post branded link on Business Page (NOT MLS) and send to clients to share!
- Advertise! Leverage <u>L2L</u>, <u>Social Ad Engine</u>, or <u>Boost Yourself</u>!
- Post beautiful exterior photo on Instagram
- Unique posts on Facebook & Instagram
   WEEKLY (highlight certain features, announce open houses, etc.)
- Submit video to <u>Virtual</u> <u>Open House</u>

#### WHEN LISTING SELLS OR BUYER CLOSES

- Share SOLD on social media! Photo with clients with keys, in front of listing, etc.)
- Ask for a review from clients using Testimonial Tree
- Generate social media presence report & share with clients

## ADDITIONAL EXPOSURE

Share in community groups

- Follow group rules!
- Engage with comments on ALL platforms
- Create 'Stories' for Instagram & Facebook
- Post video walkthrough to YouTube channel

### Want someone else to take the reins for you?

Click here to learn about the <u>Digital Accelerator Program</u>, a Digital Marketing service offered by The Marketing Group!



