

MUST-DO's

BEFORE LISTING GOES ACTIVE

- Get High Res Photography For Listing
- Get Professional Video Shot & Edited
- Purchase <u>Digital Luxury</u> <u>Magazine space</u>

WHEN LISTING GOES ACTIVE

- Check with ASC and make sure listing is syndicated to Global Luxury websites
- Post branded link on Business Page (NOT MLS) and send to clients to share!
- Advertise! Leverage <u>L2L</u>, <u>Social Ad Engine</u>, or <u>Boost</u> Yourself!
- Submit Listing to <u>Home of</u> <u>the Week Program</u>
- Post beautiful exterior photo on Instagram
- Unique posts on Facebook & Instagram WEEKLY (highlight certain features, announce open houses, etc.)
- Submit video to <u>Virtual</u> <u>Open House</u>

WHEN LISTING SELLS OR BUYER CLOSES

- Share SOLD on social media! Photo with clients with keys, in front of listing, etc.)
- Ask for a review from clients using Testimonial Tree
- Generate social media presence report & share with clients

ADDITIONAL EXPOSURE

Share in community groups

- Follow group rules!
- Engage with comments on ALL platforms
- Create 'Stories' for Instagram & Facebook

COLDWELL BANKER

Post video walkthrough to YouTube channel

Want someone else to take the reins for you?

Click here to learn about the <u>Digital Accelerator Program</u>, a Digital Marketing service offered by The Marketing Group!

